

Roland Avango
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Personal Review Roland Avango

Kofax plc (LSE: KFX) is the leading provider of document driven business process automation solutions. For more than 20 years, Kofax has provided award winning solutions that streamline the flow of information throughout an organization by managing the capture, transformation and exchange of business-critical information arising in paper, fax and electronic formats in a more accurate, timely and cost effective manner. These solutions provide a rapid return on investment to thousands of customers in financial services, government, business process outsourcing, healthcare, supply chain and other markets. Kofax delivers these solutions through its own sales and service organizations, and a global network of more than 1000 authorized partners in more than 60 countries throughout the Americas, EMEA and Asia Pacific.

Roland Avango is known as Product Manager and Specialist of Professional Production Scanners in the Document Management Solution market. He has aggregated an outstanding detailed acknowledgement regarding this industry in the last 18 years and is well accepted and valued among the suppliers, Kofax subsidiaries and customers.

I learned to know Roland when I joined Kofax in April 2006 (then named the DICOM Group) as Director Distribution becoming his direct superior, and I have worked with him until his contract termination.

Roland Avango is a reliable, independent and team oriented colleague, who is able to handle and positively influence multicultural and international teams across EMEA, the United States and Asia. His strengths are based on his broad and deep detailed technical knowledge as well on part-level of the professional scanner portfolio which has been especially honored by the service engineers. His engagement for service and maintenance issues is far above the average in product management and has helped the organization to achieve outstanding results in customer care.

Roland Avango has very good social skills and is well honored in the team. He is able to deliver and meet targets right on time, reliably under pressure and successfully over time.

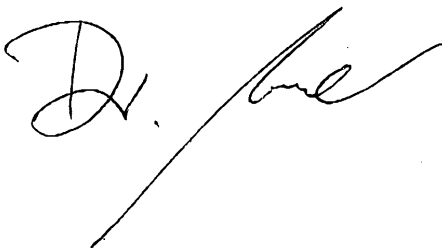
During his active role under my management Roland was responsible for:

- Product Management of the entire portfolio of Capture hardware devices of Kofax
- Forecasting and purchase recommendations
- Marketing Plans and COOP/MDF handling of all scanner suppliers
- Options and Spare Parts Management.
- Being the Master Interface between the supplier's and Kofax's organization in these issues.

Roland Avango's contract was terminated in execution of a world wide restructuring plan and out of his personal influence.

For his further business life I would like to wish him success and interesting new opportunities. I am happy to forward my recommendations as his personal reference if required.

Kofax Deutschland AG

A handwritten signature in black ink, appearing to read 'Dr. Apelt', with a long, sweeping horizontal stroke extending to the right.

Dr. Roland Apelt
Senior Director Supplier Alliances KOFAX HW Distribution